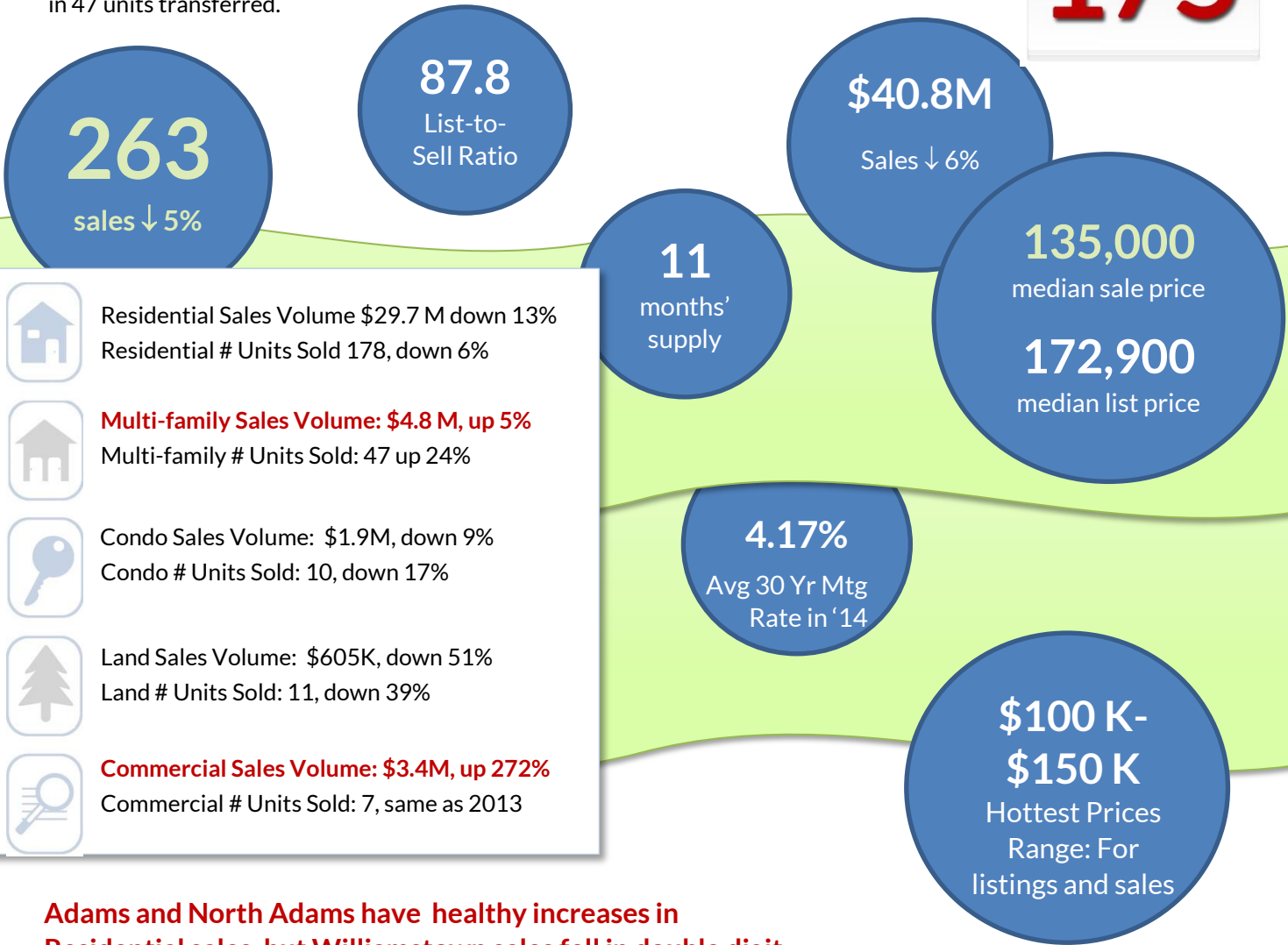


NORTH BERKSHIRE 2014 AT-A-GLANCE

Overall sales in the northern part of Berkshire County totaled \$40.8 million dollars and 263 transactions in 2014. Residential sales declined in 2014 in northern Berkshire, both in the number of units sold and the dollar volume transacted, compared to 2013 sales rates. Average selling price also declined by approximately 7%. Multifamily home sales increased during the same period compared to 2013, with over \$4.8 million transacted in 47 units transferred.

Average Days on the Market
175



Adams and North Adams have healthy increases in Residential sales, but Williamstown sales fell in double digit percentages of both volume and units.



6 out of 10 buyers came from cooperating brokerages: North Berkshire 2014