

MLS Board of Directors Meeting November 8, 2017

Call to Order:

- o President, Mark Harris. called to order at 9:04 a.m. and review of conflict of Interest and Anti-Trust Policy.
- <u>Attendance:</u> Present: Mark Harris, Churchward Davis, Mary Jane White, Steve Ray, Kim Bergland,
 Tom Doyle, Jeff Wilkinson, Pam Roberts Excused: Cindy Poulin Guest: Cortney Dupont Staff: Sandy Carroll, Sue O'Brien

Conference Update:

- Vendor Discussions: Reps from Black Knight, Rappatoni and CoreLogic will be calling Steve Ray to set up demonstrations of their product for the MLS Board's review, in preparation of our Flexmls contract negotiations.
- Policy Changes: NAR has mandated some changes to MLS Policy: MLS Board of Choice, 5 years vs 3
 years of Sold Data, Increased Listing Results in Consumer IDX Searches, Remote Training and MLS
 Orientation, and others.
- General Update: Discussions took place with Craig Foley to work with RPR and FlexMLS to integrate
 HELIX data on consumer date of energy efficient products; MLS Copyright at Risk; NAR and CMLS have
 created a MLS Merger Toolkit for use by MLSs who are considering consolidation; NAR in process of
 unveiling improved methods to increase member engagement, etc.

Special Guest Call In:

 Dave Rifkin of FBS: Called in to discuss changes and new functionality that will be available to the Berkshires if we renew our contract with them.

Corporate Review and Approval:

- Motion to approve the previous meeting minutes of September 13, 2017. Seconded and approved unanimously.
- Motion to accept the treasurer's report as amended to include Think Tank recommendation that a DR boot camp be established. Seconded and approved unanimously.

Old Business:

o **Progressive Discipline Report**: Sent back to the staff for further review.

New Business: - N/A

Motion to adjourn 11:15 a.m.

Respectfully Submitted,

Sue O'Brien

Member Services Administrator

