

Board of Directors Meeting Minutes

September 20, 2017

Call to Order

- ◆ President Churchward Davis called the meeting to order at 9:00 a.m.

Attendance

- ◆ Present: Churchward Davis, Mark Harris, Mary Tyer Kelly, Billy Keane, Doug Goudey, Sarah Fleury, Kristie Peck, Tracy Crawford, Cortney Dupont, Alix Cabral, Maureen McFarland Excused: Eric Steuernagle Guests: Barbara Osborne, Franz Forster, Mark McIlquham Staff: Sue O'Brien, Sandy Carroll

President's Report

- ◆ President Davis reviewed the Conflict of Interest, Confidentiality and Anti-Trust Avoidance policies, and thanked Sandy Carroll for her twenty-two (22) years of service to the Board.

Corporate Review and Approval

- ◆ **Motion** to approve the minutes as presented. Seconded and approved unanimously.
- ◆ **Motion** to accept the treasurer's report as presented. Seconded and approved unanimously.
- ◆ **Review** of membership report as presented, no vote required.

Old Business

- ◆ None

New Business

- ◆ **New Agent Training Workgroup: Motion** to approve development of a new Agent Training Workgroup to examine how to better prepare new agents. Seconded and approved unanimously.
- ◆ **Strategic Planning Committee: Motion** to approve proposal of a standing Strategic Planning Committee as outlined in the strategic plan. Seconded and approved unanimously.
- ◆ **Annual Meeting Planning / Chili Idea: Consensus** to hold the annual meeting later in the day to be immediately followed by a networking cocktail hour and chili cookoff fundraiser.
- ◆ **Affiliate Member Criteria or Vetting: Consensus** to create an endorsement disclaimer to be displayed on the affiliate page of our websites based on member question regarding the process of becoming approved as an affiliate member.
- ◆ **Letter Supporting BRPC Partnership: Motion** ratify email vote to send a letter of support to the Department of Energy Resources.
- ◆ **Other New Business:** Request from Debbie Dwyer to support the Realtor Relief Fund. **Motion** to support the Realtor Relief Fund with a match of up to \$5000 of pledges made by the membership. Seconded and approved unanimously.



Reports

- ◆ **Multiple Listing Service, Mark Harris:** The MLS is working on the following projects:
 - zipLogix Connect, Deep Links and New Forms
 - Modifications to the progressive fine structures currently in place
- ◆ **Leadership Development Workgroup, Cortney Dupont:** Two recommendations came before the Board for their approval. **Motion** to create a volunteer recruitment workgroup. Seconded and approved unanimously. Second recommendation still in progress is the development of a Leadership Development workgroup.
- ◆ **Government Affairs, Franz Forster:** The committee is currently working on:
 - NYC Train service
 - City's use of remaining Smart Growth Funds
 - Broadband issues
- ◆ **REACT, Mary Jane Dunlop:** **Motion** that Moments House be the benefactor of the Chili Cookoff proceeds. Seconded and approved unanimously.

Adjourn at 11:01 a.m.



Submitted by: Sue O'Brien, Member Services Administrator

