

Board of Directors Meeting Minutes **August 9, 2017**

Call to Order

- ◆ President Churchward Davis called the meeting to order at 9:00 a.m.

Attendance

- ◆ Present: Churchward Davis, Mark Harris, Mary Tyer Kelly, Billy Keane, Doug Goudey, Sarah Fleury, Kristie Peck, Tracy Crawford, Cortney Dupont, Alix Cabral, Maureen McFarland Excused: Eric Steuernagle Guests: Barbara Osborne, Franz Forster, Mark McIlquham Staff: Sue O'Brien, Sandy Carroll

President's Report

- ◆ President Davis reviewed the Conflict of Interest, Confidentiality and Anti-Trust Avoidance policies, and thanked Sandy Carroll for her twenty-two (22) years of service to the Board.

Corporate Review and Approval

- ◆ **Motion** to approve the minutes as presented. Seconded and approved unanimously.
- ◆ **Motion** to accept the treasurer's report as presented. Seconded and approved unanimously.
- ◆ **Motion** to accept 2018 budget as proposed by the Finance Committee. Seconded and approved unanimously.
- ◆ **Review** of membership report as presented, no vote required.

Old Business

- ◆ None

New Business

- ◆ **Nominating Committee: Motion** to approve Nominating Committee: Ginate Everett, Mary Jo Piretti, Charley Sawyer, Kim Bergland and Maureen McFarland, Chair. Seconded and approved unanimously.
- ◆ **Better Block Event & Grant:** NAR has approved grant of up to \$15,000 for the event. **Consensus** to support plan in place for the day's events.
- ◆ **NYC Train Opportunities:** Billy Keane will spearhead discussions with legislators and will meet with Sandy Carroll to review procedures for securing of grants, etc.
- ◆ **New Agent Training: Consensus** to create a taskforce to oversee mentorship program, best practices checklist; ties into Leadership training. Taskforce to determine delivery method(s) of information.
- ◆ **Other New Business:** Request from Barbara Osborne to support the 1Berkshire Trendsetter Award program with a sponsorship. **Motion** to support 1Berkshire through a \$250 Ad Sponsorship. Seconded and approved unanimously.

Reports

- ◆ **Multiple Listing Service, Mark Harris:** The MLS is working on the following projects:
 - Replacing Warren Group data with REALTOR® Property Resource data.
 - zipLogix data mapping and data import.
 - Preparing for due diligence review of other MLS vendors as Flexmls contract will be renewing at the beginning of 2018
 - Review of current fine structure.

- ◆ **Leadership Development Workgroup, Cortney Dupont:** A lot of resources are already available in the Board, through MAR and NAR. Two more meetings will be held to create an outline and prepare a budget for the program, for presentation to the BOD.

- ◆ **Government Affairs, Franz Forster:** The committee is currently working on the Tyler Street / Better Block initiative and reviewing the Rail Study for discussion with legislators. At the MAR meeting it was mentioned that the Broadband Subcommittee chair feels that there is good albeit slow, steady progress.

- ◆ **REACT, Mary Jane Dunlop:** The committee has surveyed the membership for their recommendations on what charitable organization should receive funds from this year's Chili Cookoff. Working with the Country Club of Pittsfield in the hopes of securing October 18th for the date.

- ◆ **Contracts & Forms, Mark McIlquham:** State level review of contracts is in process; no anticipated changes to local forms on the horizon.

Key Message for Membership: Learn your job, participate, communicate, ask, ask, ask.

Adjourn at 11:01 a.m.



Submitted by: Sue O'Brien, Member Services Administrator

