

Board of Directors Meeting Minutes

June 13, 2018

Call to Order

- ◆ President, Cortney Dupont, called the meeting to order at 9:00 a.m.

Attendance

- ◆ Present: Cortney Dupont, Eric Steuernagle, Church Davis, Mary Tyer Kelly, Katie Soules, Billy Keane, Tracy Crawford, Maureen White Kirkby, Debbie Dwyer, Steve Ray, Barbara Osborne, Mary Jane Dunlop, Sarah Fleury, Alix Cabral Excused: Nick Geranios, Mark McIlquham Staff: Sue O'Brien, Sandy Carroll

President's Report

- ◆ President Dupont reviewed the Conflict of Interest, Confidentiality and Anti-Trust Avoidance policies. Thank you to all who went to REALTOR® Day on Beacon Hill and who attend the NAR Washington Mid-Year Meetings.

Corporate Review and Approval

- ◆ **Motion** to approve the minutes of April 11, 2018 as presented. Seconded and approved unanimously.
- ◆ **Motion** to accept the treasurer's report as presented. Seconded and approved unanimously.
- ◆ **Review** of membership report for informational purposes only, no new members to approve.

Old Business

- ◆ **Legislative Meetings Update:** Sarah Fleury reported that there was a lot of information to take it. Found the experience to be worth the trip, 50th anniversary of Fair Housing presentation was phenomenal. A copy of the presentation is being prepared by NAR for their website. A full report can be found at <http://berkshirerealtors.net/nar-legislative-meeting-report/>
- ◆ **Public Relations Status Update:** Sandy Carroll presented the RFP quotes received. Board has kicked the idea back to her to determine if staff can handle in house.

New Business – Congratulations on Barbara Osborne who graduated from the MAR Leadership Academy last month.

Reports

- ◆ **Multiple Listing Service, Steve Ray:** Steve presented the NAR mandated MLS of Choice rules and regulations changed approved by the MLS Board at their last meeting. **Motion** to ratify the MLS Rules and Regulations as presented. Seconded and approved unanimously.





And Multiple Listing Service, Inc.

- ◆ **REACT, Mary Jane Dunlop:** The committee served the South Congregational Church St. Joe soup kitchen meal for the second time this year, serving over 120 meals. They put together two teams for the Habitat for Humanity Women's build. The North County Battle of the Bartenders raised \$2501 for the Berkshire Immigration Center, and the Central/South County Battle will be held on June 14th at Heritage Tavern. The committee is working on securing parking lot attendants for the Thanksgiving Angels project in November and discussing partnering in the Goodwill Dress for Success clothing drive in the fall.
- ◆ **Government Affairs, Billy Keane:** Billy provided an update, which included discussion about an upcoming call to action that will be issued on June 18th asking Congress to reauthorize the National Flood Insurance Program, a REALTOR Day on Beacon Hill recap, and a save the date for the Berkshire County Board of REALTORS Housing Summit on September 20th at the Colonial Theater. Jay Ashe will be the keynote speaker.
- ◆ **Professional Standards Committee, Debbie Dwyer:** Debbie provided an overview of changes to the Code of Ethics procedure of publishing names of repeat Code violators, which was approved by the NAR Board of Directors at the WA Mid-Year Meetings, and a new policy that can require a seller agent to affirm, in writing, that an offer has been presented.
- ◆ **Strategic Planning, Church Davis:** Church deferred to Sandy Carroll to discuss a state-wide initiative that she, Ben Scranton and Susan Kline have been working on. This initiative will combine the resources of all the local associations, with money contributed by the MAR, to bring in a national speaker who facilitate strategic planning. Each association will then do their own plan back at their own locations.
- ◆ **New Agent Training, Tracy Crawford:** A meeting is scheduled for June 18th to regroup and develop a welcome packet.

EXECUTIVE SESSION

EXECUTIVE SESSION ENDED

Adjourn at 10:30 a.m.

A handwritten signature in purple ink, appearing to read "Sue O'Brien".

Submitted by: Sue O'Brien, Member Services Administrator

