

### APPLICATION FOR <u>Realtor</u><sup>®</sup> Provisional Membership

# And Multiple Listing Service, Inc.

### **MEMBER INFORMATION**

| Full Na | ame as it appear   | s on license:  |               |                 |  |
|---------|--|--|---------------|-----------------|--|
| Salutat | tion: 🗌 Ms.  | Mrs.   | Mr.           | Dr.             | Nickname:  |
| Agen    | NT CONTACT   | Informa  | TION          |                 | <b>OFFICE CONTACT INFORMATION</b>  |
| Name    | GENT CONTACT INFORMATION  me for Roster:   |  |               | Office:         |  |
| Home    | Address:   |  |               |                 | Designated REALTOR:  |
|         |  |  |               |                 |  |
| City:   |  | Stat   | e: Zij        | p:              |  |
| Home    | Phone:   |  |               |                 |  |
| Mobile  | e or Cell:   |  |               |                 | listed here is affiliated with my real estate firm and I accept                |
| Preferr | red Phone 🗌 H  | lome 🗌 Mol   | oile - or - [ | Office          | governing documents of the Berkshire County Board of Realtors                  |
| E-Mail  | l:   |  |               |                 |  |
| Websit  | te:  |  |               |                 |  |
| DEAT    | FOR AND LIG  | Ms.       Mrs.       Mr.       Dr.       Nickname:         INTACT INFORMATION       OFFICE CONTACT INFORMATION         ster:       Designated REALTOR: |               |                 |  |
| KEAI    | L ESTATE LIC   | ENSE HIS   | TORY          |                 |  |
| 1. Li   | cense #  |  |               | Exp Date        | Type: Broker Sales Appraisal   |
| 2. De   | o you hold, or ha  | we you ever  | held, a real  | estate license  | in any other state? If yes, states:  |
| 3. Ha   | as your real esta  | e license, in  | this or any   | other state, be | een suspended or revoked? 🗌 Yes 🛛 No   |
| If "yes | ", specify the pl  | ace(s) and de  | ute(s) of su  | ch action, and  | detail the circumstances relating thereto on a separate sheet.                 |
| _       | Ation: Ms. Mrs. Mrs. Mr. Dr. Nickname:<br>The Contact INFORMATION  Correct of: Care of: State: Zip: Care of: Care of: State: Zip: Care of: Care of: Care of: State: Zip: Care of: Care of: Care of: State: Zip: Care of: Care of: Care of: State: Zip: Care of: Care of |  |               |                 |  |
| REAI    | LTOR® MEM  | BERSHIP  | INFORM/       | ATION           |  |
| 4. Bi   | rth Date:  | //   | _             |                 |  |
| 5. M    | ember Type:  | REALTOR®   |               | Designated RE   | EALTOR <sup>®</sup> (Broker/ Principal responsible for all office obligations) |
| 6. Of   | ffice Status:  | Principal/Pa   | rtner         | Office Manage   | er Employee Independent Contractor   |
| 7. RI   | EALTOR <sup>®</sup> Membe  | ership Type  |               | Primary Memb    | ber Secondary* (must hold current membership elsewhere)                        |
| yo<br>M | our primary boar   | d (where you<br>the option to  | pay NAR       | dues). Those w  | who hold membership in a Board that is contiguous to                           |

### **Realtor® Membership Information Continued...**

| 8.    | Do you <i>currently</i> hold REALTOR <sup>®</sup> membership in any other Association?  |
|-------|---|
|       | If yes, please specify  |
| 9.    | Have you <i>ever</i> held REALTOR <sup>®</sup> membership in any Board in the past?   |
|       | If yes, please specify  |
| 10.   | Have there been any complaints/cases against you before any real estate association, state real estate regulatory agency or any other agency of government within the last three years? $\Box$ No $\Box$ Yes – If yes, specify the substance of each complaint in each state, the agency before which complaint was made, and the current status or resolution of such complaint: |
| 11.   | Have you ever been convicted of a felony? 🗌 No 📄 Yes - If yes, please give details including state and court of conviction:   |
| Pr    | OFESSIONAL INFORMATION:   |
| to ta | e: This information is not used to assess your membership qualifications. It is simply to allow the Board of REALTORS <sup>®</sup> ailor our services and promotional efforts for your specialties. You can change or update this information at any time by tacting the Board office. You do not need to complete this section for membership consideration.                     |
| 12.   | Professional Designation or Degrees held:   |
| 13.   | Year first entered Real Estate Business: City / State:  |
| 14.   | Have you been engaged continuously in the business since then? $\Box$ Yes, at least part-time since licensed $\Box$ No, stopped or never actively practiced real estate $-$ or $ \Box$ Occasionally engaged in real estate when circumstances permitted.  |
| 15.   | Other Profession/ Business Experience:  |
| 16.   | Are you now engaged in any other business? 🗌 No, not at this time 🗌 Yes: (Position)   |
| 17.   | Resident here since Previous residence:   |
| 18.   | Do you hold any governmental positions 🗌 No, not at this time 🔲 Yes: (Position)   |
| 19.   | Do you currently belong to any organizations? (i.e.: business, civic, charitable or other)  |
| 20.   | Do you hold any leadership roles in other organizations?  |
| 21.   | Would you like more information on the benefits of serving in volunteer leadership? If yes, your interests:   |
|       | Education       Housing Opportunities       Government Affairs       Professional Standards       Community Service         Technology       Trends / Statistics       Other:   |
| 22.   | Business Area: Check all that apply:         North Berkshire         Central Berkshire         New York / Connecticut / Vermont         Pioneer Valley         Other:   |

| Professional Specialties: Check all that | apply  |   |
|--|--|---|
| Residential Sales                        | Residential Rental   | Condominiums  |
| Land / lots                              | Commercial   | Other:  |
| Brokerage Type Offered:                  |  |   |
| Buyer and Seller Representation          | Exclusive Buyer Representation   | Exclusive Seller Representation   |
| Transactional Brokerage                  | Limited Service  | Other:  |
|  | <ul> <li>Residential Sales</li> <li>Land / lots</li> <li>Brokerage Type Offered:</li> <li>Buyer and Seller Representation</li> </ul> | Land / lots       Commercial         Brokerage Type Offered:       Exclusive Buyer Representation |

25. Are there any other interests, accomplishments or skills you possess that you would like to share with us?

### **MEMBERSHIP AGREEMENT – ALL APPLICANTS MUST COMPLETE**

**Agreement to Pay Fees:** I am including the application fee and prorated dues, which I understand will be returned to me in the event I am not accepted to membership. I agree that, if accepted for Membership in the Board, I shall continue to pay the fees and dues owed by me and my firm, as from time to time amended. Note: A portion of the dues payments are tax deductible as ordinary and necessary business expenses, in an amount established and noticed each year.

Attendance at Training: I agree as a condition to membership to complete an Orientation program offered by the Berkshire County Board of REALTORS<sup>®</sup>., within the next two offerings. I understand that provisional membership will be granted until such orientation program is completed in full. Membership classification shall be amended to "Full REALTOR®" status upon completion of the program or be terminated for non-attendance. In the event provisional membership is terminated, no refunds will be provided. Additionally, submission of a new application and application fee will be required to reapply for provisional membership and current year dues, if not already remitted, will be due and payable.

**Abide by Polices and Regulations in Governing Documents:** I agree to, upon my own initiative, thoroughly familiarize myself with the Code of Ethics of the National Association of REALTORS<sup>®</sup> and with the governing documents of the Board of REALTORS<sup>®</sup>, which is continually available on the Board's website: <u>http://berkshirerealtors.net/association-highlights/governance</u>. I agree that my act of paying dues shall evidence my initial and continuing commitment to abide by the aforementioned Code of Ethics, Constitutions, Bylaws, Rules and Regulations, and duty to arbitrate, all as from time to time amended.

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**Code of Ethics & Arbitration:** I further agree to be bound by the Code of Ethics including the obligation to submit to ethics hearing and the duty to arbitrate contractual disputes with other REALTORS® in accordance with the established procedures of the board. I understand that a violation of the Code of Ethics may result in termination of any MLS or REALTOR® privileges and that I may be assessed an administrative processing fee which may be in addition to any discipline, including fines, that may be imposed. This includes compliance with the Bylaws and Rules and Regulations of the Service by all persons affiliated with me.**NOTE**: Applicant acknowledges that if accepted as a Member and he/she subsequently resigns or is expelled from membership in the Board with an ethics complaint or arbitration request pending, the Board of Directors may condition renewal of membership upon applicant's verification that he/she will submit to the pending ethics or arbitration proceeding and will abide by the decision of the Hearing Panel; or if applicant resigns or is expelled from membership upon his/her payment of the award, plus any costs that have been established previously as due and payable in relation thereto, provided that the award and such costs have not, in the interim, been otherwise satisfied.

I hereby certify that the foregoing information furnished by me is true and correct, and I agree that failure to provide complete and accurate information as requested, or any misstatement of fact, may be grounds for revocation of my membership if granted.

SIGNATURE: \_\_\_\_\_ DATE: \_\_/\_\_/\_\_ Please Attach A Copy OF CURRENT REAL Estate OR Appraisal License Here

### **PROCESS FOR BECOMING A BERKSHIRE REALTOR® MEMBER**

- Submit your membership application, along with your application fee and prorated dues. (see chart to calculate correct payment) The Board office staff will review this information, and will (1) accept the application administratively if all information is complete and appropriate payments are made, or will (2) notify you that membership will be delayed until the problem is resolved. In this instance, the application will not be processed, nor will services of the Board or MLS begin until REALTOR<sup>®</sup> Provisional Membership is administratively approved.
- You will receive notification when your application has been administratively accepted, along with any appropriate membership identification information. If associated with an office participating in the Multiple Listing Service, your user abilities will be activated. (computer services, listing in roster, ability to submit listings etc...). This can take up to 4 business days, although we strive to process applications and begin services as quickly as possible.
- Upon administrative approval, your membership information will be added master database for immediate access to services provided by the Berkshire County Board of REALTORS<sup>®</sup> (BCBR), the Massachusetts Association of REALTORS<sup>®</sup> (MAR), the National Association of REALTORS<sup>®</sup> (NAR) and, if applicable, the Multiple Listing Service (MLS).
- Your name and office affiliation will be announced to the membership as an applicant on file with provisional membership status. All inquires to the Board will be informed of your active status with the Board of REALTORS®.
- You will be provided two opportunities to attend an orientation program. The Orientation is a one day program (9:00 a.m. 4:00 p.m.) which covers the Association structure and benefits, environmental issues, MLS issues, contract completion, professional standards, fair housing, anti-trust, and more. In the event your provisional membership is terminated for failure to attend the Orientation, no refunds will be provided. Additionally, submission of a new application and application fee will be required to reapply for provisional membership and current year dues, if not already remitted, will be due and payable. Note: Only those who have (1) already applied for membership and received an invitation to attend and (2) registered within 1 week of the program are eligible to attend an orientation. Seating / setup is limited no exceptions.
- Submit your application & payment to:

| Mail to: | Berkshire County Board of REALTORS®, Inc.,                      |
|----------|---|
|          | 99 West Street, Suite 200, Pittsfield, MA 01201                 |
| Phone:   | (413) 442-8049 (Note: we cannot accept phone applications)      |
| Fax:     | (413) 448-2852 (credit card payments only)                      |
| E-mail:  | Support@BerkshireRealtors.org or Web: www.BerkshireRealtors.org |

## **DUES FEES & PAYMENTS**

The Berkshire County Board of REALTORS® and MLS Payment Total:

All current fees and dues (pro-rated and tax deducible) can be found at: <u>www.BerkshireRealtors.net/dues</u>

| A REALTOR Application Fee, in the amount of                     | \$ 175.00                       |
|---|---------------------------------|
| Prorated REALTOR Membership Dues in the amount of               | \$                              |
| Monthly MLS Dues per Agent Affiliated with Firm For a Total of: | Billed Monthly / Electronically |
| Total Due and Owing with Application                            | \$                              |

| Payment Method: |  | Check |  | Cash |  | Credit Card | (complet | e the | form | below | ) |
|-----------------|--|-------|--|------|--|-------------|----------|-------|------|-------|---|
|-----------------|--|-------|--|------|--|-------------|----------|-------|------|-------|---|

#### **CREDIT CARD AUTHORIZATION:**

Please charge the above amount to my credit card, as shown below:

| Credit Card: Discover       |            | American Express | Master Card        | Visa  |  |  |  |  |
|-----------------------------|------------|------------------|--------------------|-------|--|--|--|--|
| Credit Card #               | //         | /                | _/                 | Exp:/ |  |  |  |  |
| Name as it appears on Card: |            |                  |                    |       |  |  |  |  |
| CVC#:                       |            | # Billing Zip    | # Billing Zipcode: |       |  |  |  |  |
| Signature of Ca             | rd Holder: |                  |                    |       |  |  |  |  |

Application can be mailed or emailed to the addresses shown below. Please DO NOT email credit card information. You can mail, deliver in person or call in this information. This is for your own safety and security. Thank you.

| Dues 2018          | Jan      | Feb      | Mar      | Apr      | Мау      | Jun      | Jul      | Aug      | Sep      | Oct      | Nov      | Dec      |
|--------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Local: (Berkshire) | \$229.00 | \$180.58 | \$164.17 | \$147.75 | \$131.33 | \$114.92 | \$98.50  | \$82.08  | \$65.67  | \$49.24  | \$32.83  | \$16.42  |
| State (Mass.)*     | \$161.00 | \$148.42 | \$135.83 | \$123.25 | \$110.67 | \$98.08  | \$85.50  | \$72.92  | \$60.33  | \$47.76  | \$35.17  | \$22.58  |
| National (NAR)*    | \$155.00 | \$145.00 | \$135.00 | \$125.00 | \$115.00 | \$105.00 | \$95.00  | \$85.00  | \$75.00  | \$65.00  | \$55.00  | \$45.00  |
| Total Dues:        | \$545.00 | \$474.00 | \$435.00 | \$396.00 | \$357.00 | \$318.00 | \$279.00 | \$240.00 | \$201.00 | \$162.00 | \$123.00 | \$84.00  |
| PAF (optional)     | \$25.00  | \$25.00  | \$25.00  | \$25.00  | \$25.00  | \$25.00  | \$25.00  | \$25.00  | \$25.00  | \$25.00  | \$25.00  | \$25.00  |
| Application Fee    | \$175.00 | \$175.00 | \$175.00 | \$175.00 | \$175.00 | \$175.00 | \$175.00 | \$175.00 | \$175.00 | \$175.00 | \$175.00 | \$175.00 |
| New Applicants     | \$745.00 | \$674.00 | \$635.00 | \$596.00 | \$557.00 | \$518.00 | \$479.00 | \$440.00 | \$401.00 | \$362.00 | \$323.00 | \$284.00 |