

## **Board of Directors Meeting Minutes**

### ***November 16, 2016***

#### **Call to Order**

- ◆ President Maureen McFarland called the meeting to order at 9:00 a.m.

#### **Attendance**

- ◆ Present: Maureen McFarland, Cortney Dupont, Doug Goudey, Steve Ray, Mary Jane White, Sarah Fleury, Church Davis, Eric Steuernagle. Excused: Doug Collins, Sandra Preston. Absent: Barbara Demers, Guests: Mary Tyer Kelly, Barbara Osborne, Franz Forster, Staff: Sandy Carroll, Sue O'Brien

#### **President's Report**

- ◆ President McFarland reminded everyone of the Conflict of Interest, Confidentiality and Anti-Trust Avoidance policies.

#### **Corporate Review and Approval**

- ◆ **Motion** to approve the minutes as presented. Seconded and approved.
- ◆ **Motion** to accept the treasurer's report as presented. Seconded and approved unanimously.
- ◆ **Motion** to approve September Orientation attendees, as presented, as REALTOR® members. Seconded and approved unanimously.
- ◆ **Motion** to extend the New Member Orientation Course requirement for one more year due to extenuating health issues for Shannon McAllister of Isgood Realty. Seconded and approved unanimously. [note: Shannon passed away on November 29<sup>th</sup>]
- ◆ **Motion** to authorize Sandy Carroll and Steve Ray to issue an intent to extend our lease at 99 West Street and negotiate the best rate possible. Seconded and approved unanimously.

#### **New Business**

- ◆ **Report of the Leadership Meetings at NAR:** Sandra Carroll presented a written report of the action items at the event, and the attendees present discussed the new Commitment to Excellence, MLS Issues and offered leadership impressions of the meeting and the year ahead.
- ◆ **MAR President as Delegate Voting Member:** The Board took no action on modifying our bylaws to include the MAR President as an ex officio member of the Berkshire County Board of REALTORS for the purposes of voting as a delegate at NAR meetings on our behalf.
- ◆ **Application Event:** The Board indicated that a dinner event is preferred. Staff will plan and let everyone know the date, time and location. Tentatively scheduled for December 14<sup>th</sup> based on availability.
- ◆ **Leadership Training:** AS part of the 2017 planning process, there was consensus to discuss leadership training and ensure we are preparing our board and future volunteers for service.



### Reports

- ◆ **Government Affairs:** Franz Forster, Chair: **Motion** to approve the MAR State Political Coordinator policies and processes as presented by the Government Affairs Committee. Seconded and Approved.
- ◆ **MLS Board of Directors:** Mary Jane White presented an update on the MLS voting issues, as well as provided an update on the progress of MLS Taskforces and Fargo Flexmls summit meeting.
- ◆ **REACT Update:** Paula McLean, Chair: Sue O'Brien reported that the Chili Cook-off held at the Country Club of Pittsfield on October 13<sup>th</sup> raised approximately \$2,000 for the Boys and Girls Club of Berkshire County. There were no representatives of the organization present at the event. We are asking REALTORS to make a child's holiday bright through donations of warm winter clothing via our annual support for the BCAC Holiday Elves program.

### Upcoming Meetings/Events:

- ◆ Adjourn at 10:55 a.m.



Submitted by: Sue O'Brien, Member Services Administrator