

Board of Directors Meeting Minutes

October 10, 2018

Call to Order

- ◆ President, Cortney Dupont, called the meeting to order at 9:00 a.m.

Attendance

Present: Cortney Dupont, Sarah Fleury, Church Davis, Mary Tyer Kelly, Steve Ray, Alix Cabral, Tracy Crawford, Maureen White Kirkby, Nick Geranios, Eric Steuernagle, Katie Soules, Billy Keane Staff: Sandy Carroll. Special Guests Invited: Mark McIlquham, Franz Forster. Barbara Osborne Excused: None

President's Report

- ◆ President Dupont reviewed the Conflict of Interest, Confidentiality and Anti-Trust Avoidance policies.

Corporate Review and Approval

- ◆ **Motion** to approve the previous minutes as presented. Seconded and approved unanimously.
- ◆ **Motion** to accept the treasurer's report as presented. Seconded and approved unanimously.
- ◆ **Motion** to approve the new members who attended the October 4th New Member Orientation Program. Seconded and approved.

New Business

- ◆ **Regional Representative:** It was reported that Barbara Osborne was elected to serve as Regional Representative, to complete the term of Barbara Davis Hassan.
- ◆ **Staffing Changes at MAR:** It was reported that CEO Rob Authier will be leaving at the end of November, as well as the departure of several key staff members (education, legal, charitable, etc..)
- ◆ **Affiliate Complaint:** The Board considered an issue brought forth by Berkshire Bank regarding how Board Counsel discloses that he is not on the approved Attorney list to clients. There was consensus that it is outside the scope of our association, and that we have nothing to do with the closed attorney list. It was noted that the Board will always ensure there is no bias during board sanctioned events.
- ◆ **Paul Harsch Education Sponsorship:** At this time, the Board consensus was that we do not host or sponsor competing events.
- ◆ **Commercial Network:** It was agreed that Sandy and Peter West would work together to host some commercial investment events next year to see if this would be a viable offering going forward.
- ◆ **Appreciation Event / Gala:** It was agreed that we would host an "all-in-one" event this year – appreciation, holiday party, installation of officers in December. Staff will arrange.
- ◆ **Public Relations:** It was reported that we will now be the featured real estate market data provider of Berkshire Magazine and the Berkshire Edge.
- ◆ **MLS Elections:** The issue with the MLS elections was discussed and by consensus, the Board agreed to keep their Annual meeting on October 24th as scheduled, and to have an election of officers / Participant



Meeting on October 31st. The Annual meeting will still feature an MLS report, but the budget and election votes held until the following week, until proper notices can be provided for the new slate of officers.

- ◆ **The possible candidates to assist with the MLS proposal review**

Reports

- ◆ **Multiple Listing Service, Steve Ray:** No report.
- ◆ **REACT, Mary Jane Dunlop:** No update, getting ready for chili cookoff.
- ◆ **Government Affairs, Billy Keane:** Billy provided an update on the REALTORS Housing Summit on held September 20th at the Colonial Theater. Great event!
- ◆ **Professional Standards Committee, Debbie Dwyer:** No update
- ◆ **Strategic Planning, Church Davis:** No Update
- ◆ **New Agent Training, Tracy Crawford:** No Update
- ◆ **Video Learning:** It was explained that the new agent training workgroup spun off a funny video learning series to creatives in our board. A list of fun video titles was presented.

Executive Session

EXECUTIVE SESSION ENDED

Adjourn at 10:30 a.m.

Submitted by: Sandra J Carroll, CEO